



THE TEXAS STATE CHAMBER

President and Chief Executive Officer

Texas Association of Business

*A search for the next leader of the
Texas State Chamber of Commerce.*

2026

The Opportunity

The Texas Association of Business (TAB) seeks an exceptional leader to serve as its next President and Chief Executive Officer.

As the state's leading business advocacy organization and the Texas State Chamber of Commerce, TAB stands at the center of the policy, economic, and business conversations shaping the future of Texas. Representing thousands of companies and partnering with more than 200 local and regional chambers of commerce, TAB serves as a leading voice for free enterprise, economic growth, and Texas competitiveness.

This is a unique opportunity to lead one of the most influential statewide business organizations in America at a time when Texas continues to set the national standard for economic growth, innovation, investment, and job creation.

The next CEO will work alongside business leaders, policymakers, chambers of commerce, and coalition partners to advance a bold vision for Texas' future while strengthening and growing an organization that has served the state's business community for more than a century.

About the Texas Association of Business

Mission

To champion the best business climate in the world, unleashing the power of free enterprise to enhance lives for generations.

Founded in 1922, TAB is the state's leading business advocacy organization and the Texas State Chamber of Commerce.

TAB represents thousands of companies across every major industry and region of Texas. The organization works closely with more than 200 local and regional chambers of commerce, providing a powerful statewide network that elevates local business priorities and advances policies that strengthen economic opportunity throughout Texas.

TAB advocates for policies that promote economic growth, investment, workforce development, innovation, infrastructure development, energy expansion, healthcare affordability, international trade, and long-term competitiveness.

In addition to its advocacy work, TAB supports research and educational initiatives through the TAB Foundation, maintains active state and federal advocacy programs, and sponsors highly respected political action committees focused on advancing a strong business climate.

Today, TAB serves as a trusted resource for policymakers, employers, community leaders, and chambers of commerce across Texas.

The Moment

Texas continues to lead the nation in population growth, job creation, business investment, and economic expansion.

As the eighth largest economy in the world, Texas is attracting record levels of capital investment while emerging as a global leader in advanced manufacturing, energy production, financial services, logistics, digital infrastructure, and innovation.

At the same time, rapid growth is creating new demands on infrastructure, workforce development, energy systems, water resources, housing, healthcare, and transportation networks.

The decisions made over the next decade will help determine whether Texas remains the nation's economic leader for generations to come.

TAB is uniquely positioned to help shape those decisions.

Working alongside business leaders, local chambers, elected officials, and coalition partners, TAB advances solutions that strengthen Texas' competitiveness while preserving the principles that have made Texas the nation's premier destination for business investment and job creation.

The next President and CEO will have the opportunity to help define and advance the next chapter of Texas' economic success story.

The Role

The President and Chief Executive Officer serves as the chief executive and principal spokesperson for the organization.

Working in partnership with the Officers and Board of Directors, the CEO is responsible for advancing TAB's mission, strengthening the organization, growing its influence and impact, and ensuring long-term organizational sustainability.

The CEO serves as a trusted voice for Texas employers and represents TAB before elected officials, business leaders, chambers of commerce, media organizations, coalition partners, and stakeholders across the state and nation.

The CEO must be capable of working collaboratively with elected officials and stakeholders while providing principled leadership on issues affecting Texas employers, particularly when business interests and political considerations are not perfectly aligned.

Key Responsibilities

Advocacy and Public Leadership

- Advance a strategic policy agenda that strengthens Texas' competitiveness and economic growth.
- Build and maintain productive relationships with elected officials, policymakers, chambers of commerce, and coalition partners.
- Provide testimony at legislative hearings, speak at public forums, and serve as the primary spokesperson with media outlets.
- Convene stakeholders and build coalitions around issues critical to Texas' future.

Organizational Leadership

- Lead and inspire a high-performing team dedicated to advancing TAB's mission.
- Foster a culture of excellence, accountability, collaboration, and service.
- Recruit, develop, and retain talented professionals.
- Ensure organizational resources are aligned with strategic priorities.

Membership and Growth

- Expand membership, engagement, and organizational reach.
- Strengthen relationships with existing members while cultivating new opportunities for growth.
- Develop and diversify revenue streams to support long-term sustainability.
- Enhance TAB's value proposition and impact across the Texas business community.

Governance and Stewardship

- Partner closely with the Officers and Board of Directors.
- Maintain sound financial management and organizational oversight.
- Ensure transparency, accountability, and effective governance practices.
- Develop and execute strategic plans that advance the organization's mission and objectives.

First Priorities

The successful candidate will be expected to focus on several key priorities during the first 24 months:

- Lead a focused and effective 90th Legislative Session.
- Develop and execute a strategic vision for TAB's next chapter of growth and influence.
- Expand membership and strengthen financial sustainability.
- Deepen engagement with local chambers of commerce and key stakeholders across Texas.
- Strengthen organizational capacity and team development.
- Enhance TAB's position as the leading voice of the Texas business community.

Ideal Candidate Profile

TAB seeks a respected leader with the vision, credibility, and executive capability to lead one of the nation's most influential statewide business organizations.

The successful candidate will be a strategic thinker, effective communicator, proven executive, and collaborative relationship builder capable of uniting diverse stakeholders around a shared vision for Texas competitiveness and economic growth.

Desired Qualifications

A Texas resident who has:

- significant executive leadership experience;
- a strong understanding of Texas' economic, political, and business landscape;
- experience working with boards, volunteer leaders, and diverse stakeholder groups;
- established relationships with state lawmakers and Texas business leaders;
- demonstrated success in organizational growth, business development, fundraising, or membership development; and
- experience in public policy, government affairs, or advocacy.

Personal Characteristics

- Visionary and strategic.
- Collaborative and relationship oriented.
- Entrepreneurial and growth minded.
- Politically astute and diplomatically skilled.
- Results oriented and accountable.
- High integrity and sound judgment.
- Passionate about advancing Texas' economic future.

Location and Travel

The President and CEO is based in Austin, Texas, and maintains an active presence throughout the state.

The role requires occasional travel to engage members, chambers of commerce, policymakers, coalition partners, and stakeholders across Texas and beyond.

Compensation

TAB offers a competitive executive compensation package, including salary, performance-based incentives, and comprehensive benefits.

Additional details will be discussed with qualified candidates during the search process.

To Express Interest

Candidates are invited to securely upload a cover letter and resume at mrcoffey.com/TABCEO, or to email them to TABCEO@mrcoffey.com.

Discreet conversations can be scheduled by calling Mike Coffey directly at [\(682\) 337-0285](tel:(682)337-0285).

Please do not email any sensitive information.

An NDA process is in place to protect candidate identities. Candidate names are held by Mike Coffey of Imperative and shared with the TAB search committee only at stages the candidate has approved.

Please do not contact TAB staff, directors, or officers directly.

Search Contact

Mike Coffey, President

Imperative Information Group

[\(682\) 337-0285](tel:(682)337-0285)

TABCEO@mrcoffey.com · mrcoffey.com/TABCEO